



Proposal for Wayz ERP
Presented to
M/s SNH Packing General Trading LLC
Mr. Abdul Haseeb Motiwala
Managing Director



Ref: 2021/SNH/1612
Dated: 16th December 2021

Mr. Abdul Haseeb Motiwala
SNH Packing General Trading LLC
Dubai, United Arab Emirates

Re: Proposal for WayZ ERP

Dear Sir,

Thanks for giving us opportunity to present our WayZ ERP software solution.

We at '**WayZ Consulting**' are aware that creating client-oriented software takes a mixture of technical excellence and clear communication and our firm hires only the very best to ensure you receive both. We know that every client is unique, and we strive to deliver an individual, innovative and affordable proposal every time and to follow it through with an outstanding delivery which is both on time and within budget.

We are pleased to present Technical and Financial Proposal to your kind perusal. Please find the attached 'Annexure A'.

If you need any clarification, please not hesitate to come back to us.

Best Regards

-SD-

MOHAMMED ARIF
Business Analyst
WayZ Consulting



ANNEXSURE A

TECHNICAL AND FINANCIAL PROPOSAL

1. Introduction

WayZ ERP offers Effective and Efficient Accounting solution for Contracting Companies. Features are specifically designed for traders operating in MENA region. Silent features are as follows;

- Cloud Based software allows whole organization to work as team.
- Real Time reporting enable Strategic Management to take decision on time.
- Multi Language Reporting help Management on different level to be on same page.
- VAT compliance.
- Electronic Document Management

2. Modules

2.1 Sales & Accounts Receivables

- 2.1.1 Manage Customers and Branches
- 2.1.2 Make Sales Areas, Sales Types, Sales Groups, and Salespersons
- 2.1.3 Make Sales Groups for grouping Customer Branches
- 2.1.4 Prepare Sales Quotations (with inquiry and creating of Sales Orders)
- 2.1.5 Prepare Sales Orders and Goods Delivery Notes
- 2.1.6 Prepare Customer Invoices and Credit Notes
- 2.1.7 Make Batch Invoicing for more than one delivery order.
- 2.1.8 Point of sales definitions for better handling of cash sales
- 2.1.9 Customer Payments and Allocations
- 2.1.10 Company logos can be attached to sales documents
- 2.1.11 Dimensions can be selected for Sales Delivery and Invoices
- 2.1.12 Shipping Costs and Legal Text can be added to Invoices
- 2.1.13 Option of attaching scanned documents with transactions

2.2 Purchases and Accounts Payable

- 2.2.1 Manage Suppliers
- 2.2.2 Make Material request, Purchase request and Request for quotation
- 2.2.3 Make Purchase Orders, Goods Receive Notes and Payment Terms
- 2.2.4 Clearing of Goods Receive Notes
- 2.2.5 Entry of Supplier price lists & related conversion factor into purchase prices
- 2.2.6 Prepare Debit Notes and record Credit Notes from Suppliers
- 2.2.7 Supplier Payments and Allocations



- 2.2.8 Company logos can be attached on documents
- 2.2.9 Option of attaching scanned documents with transactions

2.3 Inventory and Stocks

- 2.3.1 Manage items and inventory
- 2.3.2 Define Item Categories and Item Locations
- 2.3.3 Record location transfers and other adjustments
- 2.3.4 Set re-order levels for Inventory Items
- 2.3.5 Automatic calculation of average material cost (per unit)
- 2.3.6 Application of standard and overhead costs, into material prices
- 2.3.7 Quantity of Items can be measured into standard units
- 2.3.8 Foreign codes registration for barcode scanner entry

2.4 Fixed Asset

- 2.4.1 Fixed Assets Purchase
- 2.4.2 Fixed Assets Location Transfer
- 2.4.3 Fixed Assets Disposal
- 2.4.4 Fixed Assets Sale
- 2.4.5 Process Depreciation of a Fixed Asset.
- 2.4.6 Fixed Assets Movements
- 2.4.7 Fixed Assets Inquiry
- 2.4.8 Fixed Assets Inquiry
- 2.4.9 Create Fixed Assets
- 2.4.10 Create Fixed Assets Location
- 2.4.11 Create Fixed Assets Categories
- 2.4.12 Create Fixed Assets Classes

2.5 General Ledger

- 2.5.1 Open general ledger accounts, account classes and groups
- 2.5.2 Record journal entries and budget entries
- 2.5.3 Generate ledger accounts detailed enquiries with drill down reports
- 2.5.4 Make journal enquiries with an option to view journal entries
- 2.5.5 Closes the fiscal year and brings forward retained earnings
- 2.5.6 Record depreciation entries on period based
- 2.5.7 Make journal entries with corresponding entry in supplier / customer account
- 2.5.8 Filter General Ledger reports by dimensions
- 2.5.9 Quick entries (preset GL transactions) in bank deposit/payment, journal entry and supplier invoice/credit



2.6 Report

- 2.6.1 Print, Email and Convert into PDF; all the reports
- 2.6.2 Export the reports in Ms Excel format
- 2.6.3 Generate reports on periodic and financial years basis
- 2.6.4 Email documents directly to customers
- 2.6.5 Make graphical analysis (Horizontal/Vertical Bars, Dot Lines, Pies and Donuts)

2.7 Access levels and Adaptation

- 2.7.1 Separate financial years can be created and closed against entries
- 2.7.2 Multi user access with different privileges
- 2.7.3 Make backups and restore for companies
- 2.7.4 Date Picker with week numbers for all date fields
- 2.7.5 Simple Audit Trails
- 2.7.6 Extensions for customizing menu tabs and applications

2.8 Multi-Currency Support

- 2.8.1 Historical Currency Rates
- 2.8.2 Multi-Currency Bank Accounts, Customers And Suppliers

2.9 Advanced GST/VAT handling

- 2.9.1 VAT can be selected on Customers, Suppliers and Items basis
- 2.9.2 Advanced GST/VAT report for details and outputs/inputs

3. Privacy Policy & Terms of Use

Our Privacy Policy and Terms of use is mentioned on our website and it is part of this agreement.



4. Investment Required & Payment Terms

4.1 Following are the subscriptions based on the scope mentioned above;

S.No	Description	First Year	Annually (From 2nd Year)
1.	WayZ ERP	AED 40,000/-	AED 20,000/-

*** Note: The above subscription is excluding customization**

4.2 First year fee is inclusive of Implementation & Training

4.3 No cap on number of users

4.4 The payment terms for Subscription will be 50 % upon approval of proposal, and 50 % on Complete Installation.

4.5 There are no any type hardware and any software included in the proposal except those mentioned clearly in the proposal above.

4.6 Above prices are exclusive of any taxes and government charges

4.7 The Client acknowledges and agrees that the Client may terminate the Subscription Agreement at any time, with or without cause; however, no portion of the Subscription Fee will be refunded to client for any reason. Notice of termination of the Subscription Agreement by the Client must be made in writing and email to the corporate email address mentioned on the Company's website. Upon its receipt and verification of any termination notice, the Company shall discontinue the Services upon expiry period of subscription paid and allow client to view transactions and generate reports for Six (6) calendar months.

Prepared & Presented By
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